

1. Title of the Practice

‘CAREER PLANNING AND DEVELOPMENT’

2. Objectives of the Practice 100 words

1. To promote the academic growth of the learners.
2. To provide information on different programs, qualifications and job opportunities.
3. To provide various skills for the learners through short term courses.
4. To enable learners to make meaningful choices about their Career.
5. To have placement of the learners in the industry.
6. To help the students realize the importance of getting employed on completion of the programme.
7. To make the students competent and efficient enough to get employment

3. The Context 150 words

A career can be defined as a pattern of work experiences comprising the entire life span of a person and which is generally seen with regard to a number of phases or stages reflecting the transition from one stage of life to the next.

Career decisions need to be made throughout the lifespan because a career has a major bearing on individuals' lifestyle. It determines earnings, job security, friends, and acquaintances, the amount of leisure time and residence.

4. The Practice 400 words

The College assist youth's for preparing to enter the world of work in understanding the decisions that need to be made, and provide those individuals with the skills necessary to make well informed decisions. The career guidance and placement cell assist all students in making informed educational choices, various career options. It also focuses on development of academic and career awareness exploration. The Cell's activities are initiated by the teaching faculty of different departments. The placement cell has undertaken several measures like organizing seminars, mock interviews, soft skills, communicative skills, personality development, corporate culture/etiquette and leadership skills to the students.

Following are regular features of the Cell:

- Knowledge building sessions.
- Activities on CV preparation, Group Discussion,
- Training in basic communication skills.
- Guidance for competitive exams.
- Lectures on career awareness.
- Motivational lectures.
- Motivation for self employment.

- Information about emerging career opportunities.
- Placement.

The Career Guidance and Placement Cell organized different activities for the students every year. 2018-19

Details of the Programme	Speaker
Lecture on Vacancies in Maharashtra Public Sector	Mr.VishnuDhuri
Campus Recruitment training, Aptitude testing and vacancies at SSB	Mr.Tushar Mahajan, T.I.M.E.
Opportunities in Higher Education: What after Graduation?	Ms.SoumyaShetty,UKS Institute

1. A Workshop on 'Preparation of Bio-Data and Job Application'.-18th Jan,2019 (commerce association)
2. Conduction of aptitude test BBI Department

1. Title of the Practice

“PRAGATI ENTREPRENEURS: EXHIBITION CUM SALE”

2. Objectives of the Practice 100 words

PRAGATI ENTREPRENEURS is an event of the students, for the students, by the students for developing the entrepreneurial skills. The objectives of this event are:

- To motivate the entrepreneurial instinct.
- To develop necessary knowledge and skills among the participants.
- To develop and strengthen entrepreneurial quality and motivation.
- To develop various businesses related skills of marketing, quality management, distribution and human resource management.
- To make the potential entrepreneurs know about the possible risks and failures.

3. The Context 150 words

The need of developing an entrepreneurial culture in general has to be focused in the entire society. Colleges and Educational institutions can take the initiative and while doing so, the behaviours, attributes and skills should be fostered among learners to develop entrepreneurship. PRAGATI ENTREPRENEURS: EXHIBITION CUM SALE is a program meant to develop entrepreneurial abilities among the learners. In other words, it refers to

inculcation, development, and polishing of entrepreneurial skills into learners needed to establish and successfully run his / her enterprise. Thus, the concept of PRAGATI ENTREPRENEURS: EXHIBITION CUM SALE was to provide platform to the learners to exhibit their skills and motivate them to start self-employment.

4. The Practice 400 words

The process of entrepreneurship development is nothing but helping the entrepreneurs develop their skills through training and application of that training. The College organizes various guidance lectures on skill development like: Beauty Parlours Course, Mobile Repairing, Cake and chocolates making, Imitation jewellery etc. Further if the students are interested workshops are arranged at college premises. A one day workshops on Cake and chocolates making, beauty parlours, Mehendi designing were arranged which added the basic skills required and also helped the learners' to start with new venture along with their studies.

Further to boost the entrepreneurial skills, every year Student Council of the College organizes "PRAGATI ENTREPRENEURS: EXHIBITION –CUM-SALE" in which the learners book the stalls, exhibit their products and Sell to earn profit. The registration of the stall is done 15 days prior to the event. First come first basis the stalls are allotted. Proper arrangements of space, tables, Chairs are made. The stalls contain products like handmade bags, chocolates, cakes, fast food stalls, Mehendi stalls, and other cosmetic items. There are some games stalls along with variety of food stalls. The food is prepared by the students themselves.

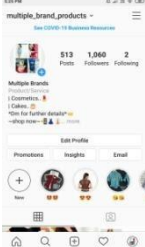
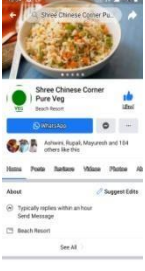
In the year **2018-19** two of the stalls were different with special features. One stall was set up to exhibit the sketches and paintings by Mr. Manish Pawar, he was highly appreciated and could get orders for 50 frames of sketches by the chief guest Mr. Manoj Patil. Another stall displayed the creative gift boxes and mystery boxes which were highly appreciated for its creativity by the chief guest, Principal, teachers and students. Majority of the stalls were owned by Girls student- "Women Entrepreneurs".

5. Evidence of Success 200 words

The learners motivated from the above practice/event have started up with their own venture in different fields. Following is the list showing some glimpses:

A.Y 2018-2019

Sr No.	Name Of Student	Description of Work	Class	Link /Address	Evidence
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1.	Ms. Monica Sharma	E- Business (Cloths)	T.Y.B.M.S	Multiple Brands (Instagram)	
2.	Mr. Rakesh Borse	Chinese Corner	S.Y.B.M.S	Shri Chinese Corner Add: Dindayal road, Dombivli (W) - 421202	

Sr. No.	Name of the Learner	Program	Pass out Batch	Venture
1.	Ms. Monica Sharma	T.Y.B.M.S	2018-19	E- Business (Cloths)
2.	Mr. Rakesh Borse	T.Y.B.M.S	2018-19	Chinese Corner
3.	Mansi Gulabrao Patil	TYBCOM	2018-19	Greeting Card and Mini pouches
4.	Omkar Avinash Dandekar	TYBCOM	2018-19	Photography
5.	Shweta Madhukar Rane	TYBCOM	2018-19	Nail Art

6. Problems Encountered and Resources required: 150 words

Event management is a massive task for any event organizer. There are so many problems that an event organizer faces while conducting an event such as:

1. Permission: Proper approval from Principal with respect to date, time and space.
2. Arrangement of Chief Guest: Time availability of different guest from different field every year is a great challenge.

3. Fund Management: Collection of fees from the stall holders and maintaining proper record for everything
4. Resource Management: Providing proper amenities to the participants such as chairs, tables, electricity connection etc.
5. Time Management: Starting and closing the event as per the given time.
6. People Management: Making all the students involved in the event and treating them equally
7. Communication: Helping and guiding the participants regarding the schedule by way of circulating the notice in each class room well in advance.
8. Crowd management, People's Security: Taking care that no fight/mishap happens during the event.